

### MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES



(Affiliated to Savitribai Phule Pune University, Recognised by D.T.E. Govt. of Maharashtra, Approved by A.I.C.T.E. New Delhi )

Annasaheb Magar College Campus, Manjari Road, Hadapsar, Pune-411 028.

Tel.: (020) 26993020, 26992611 E-mail: directorpdeampim@gmail.com Web: pdeampim.edu.in

PUN Code - IMMP010720

DTE Code - MB6107

AISHE Code: C - 41697

#### **Action Taken**



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AISHE Code: C - 41697

#### **Certificate Course**

#### **Bridge course for English Communication (CC - I)**

**Duration: 04 weeks (32 Hours) Course Learning Outcomes (CLOs):** 

After completing the course, the student will be competent in:

- 1. Integrating accurate pronunciation in speech through an in-depth analysis of sounds in phonetics.
- 2. Applying the syntax of grammar in English to communicate effectively
- 3. Attaining fluency through regular practice and speaking skills through efficient usage of vocabulary.
- 4. Engaging in classroom discourse to develop skills in interactive communication so that deficiencies in spoken English are eliminated.
- 5. Designing pertinent dialogue for effective consolidation of education-based learning experiences.
- 6. Evaluating conversations, speeches and digital content to identify analysis and remediate language errors.

<b>Unit No:</b>	Description	Theory	Practical	Total
Unit I	Unit I Phonetics Sounds of English – Vowels, Consonants and Diphthongs	4	2	6
Unit II	Vocabulary	3	3	6
	Words used for day today communication			
Unit III	Common Communication Functions  Module I - Greetings and Introducing oneself  Module II - Personal Information  Module III - Hobbies and Interest  Module IV - Everyday Activities  Module V - Directions and Instructions  Module VI - Job Interviews  Module VII - Visiting places  Module VIII - Enquiring  Module IX - Thanking people and responding to	10	6	16

	thanks Module X – Apology and responding to sorry Module XI – Permission to do something			
<b>Unit -IV</b>	Grammar	2	2	4
	Important parts of speech, Auxiliary verbs, Tenses,			
	Active & Passive voice, Direct and reported speech			
	Total	19	13	32

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#### **Certificate Course**

#### **Basic Computer Education (CC-II)**

**Duration: 04 weeks (32 Hours)** 

**Course Learning Outcomes (CLOs):** 

#### After completing the course, the student teacher will be competent in:

- 1. Developing the skill of digital literacy among learners
- 2. Selecting the suitable computer hardware/software and operating systems for personal use.
- 3. Applying basics of technologies to web-based applications, social networking tools and searching strategies.
- 4. Designing innovative teaching learning material using MS Office applications and multimedia.
- 5. Exploring internet technology to create e-support systems, e-content, e-classrooms, e-assessments, tutorials, remedial interactive automated modules for facilitate e-learning and web authoring.

	Description	Theory	Practical	Total
Unit I	Introduction to Computers  Fundamentals, anatomy, classification, input-output devices, types of memory devices, operating system basics and types of software.	3	3	6
Unit II	Graphical User Interface (GUI) and Windows Desktop OS Getting started with Windows, securing and manipulating work with Windows Operating System. Saving and retrieving files from secondary storage devices. (CD and Pen drive).	4	2	6
Unit III	Internet Basics Introduction to internet of things: e-mail, surfing,	4	4	8

	browsing, chatting, search engines and websites.  Accessing and browsing the internet for relevant information: Google.com, Kiddle.com,  Courseera.com, Eden, SWAYAM, Animations, Remixing media and feedback analysis using Google forms			
Unit -IV	<ul> <li>MS Office Packages:</li> <li>MS Word – Customizing word documents, pursuing objects, comments and tables.</li> <li>MS Excel – Worksheets, simple functions, charts and graphs.</li> <li>MS Power point – Creating, customizing and showcasing presentations.</li> <li>MS Publisher - Creating letters, greetings, newsletters and web pages.</li> <li>MS Access – Creating database: Primary, secondary keys, forms, queries and reports.</li> </ul>	6	6	12
	Total	17	15	32

#### **References:**

- 1) Glance Publishers California text books
- 2) Digital Learning Journal www.digital learning.
- 3) Kumar K.L. Educational Technology, New Age Institutional (P) Limited Publishers
- 4) Usha Rao, Educational Technology, Himalaya Publishing House.
- 5) Calhan S.S.Innovation in Teaching-learning process, New Delhi. Vikas Publishing House Pvt. Ltd.
- 6) Vanaja. M: Educational Technology, Neelkamal Publication Pvt. Ltd.
- 7) Ramakrishna A.S. Educational Technology (Telugu Version).
- 8) Vani, M, Ch. Chandrasekhar: educational Technology, Neelkamal Publications Pvt Ltd.
- 9) Sharma R.R.Educational Technology, New Delhi, Loyal Publication.
- 10) Sharma Yogendra K Fundamental Aspects of Educational Technology Kanishka Publishers. & Distributors, New Delhi.





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#### **Certificate Course**

Soft Skills (CC- III)

**Duration: 04 weeks (32 hours)** 

Credits: 1

#### **Course Learning Outcomes (CLOs) ::**

#### After completing the course, the student teacher will be competent in:

- 1. Fostering efficient communication skills and interpersonal skills
- 2. Reflecting on leadership qualities for working collaboratively.
- 3. Developing skills of negotiation and conflict management
- 4. Enhancing decision making through innovative problem-solving strategies
- 5. Applying time and stress management strategies to daily life.
- 6. Acquiring employability in diversified roles in the contemporary society

S.Nos.		DESCRIPTION	Theory	Practical	Total
1		COMMUNICATION SKILLS	5	7	12
	•	International Phonetic Alphabet (IPA) Symbols			
	•	Speaking with grammatical accuracy			
	•	Oral - Planning, Delivering Presentation			
	•	Pronunciation			
	•	Academic Writing			
	•	Communication as a skill for career building			
2.	$\checkmark$	INTERPERSONAL SKILLS	6	6	12
	•	Verbal Communication			
	•	Non-verbal Communication			
	•	Listening Skill			
	•	Negotiation			
	•	Problem-Solving			
	•	Decision-Making			
	•	Assertiveness			
3	$\wedge$	PUBLIC SPEAKING	6	6	12

	ı		1	ı	
	•	Overcoming Fear			
	•	Knowing Your Audience			
	•	Researching Your Topic			
	•	Effective Content			
	•	Developing Public Speaking Techniques			
	•	Body Language (personal space, appearance,			
4	>	gestures)	4	0	10
4		LEADERSHIP AND TEAM	4	8	12
		MANAGEMENT			
	•	Qualities of a Good Leader			
	•	Leadership Styles			
	•	Decision Making			
	•	Intrapersonal Skills			
	•	Interpersonal Skills			
	•	Problem Solving			
	•	Critical Thinking			
	•	Negotiation Skills			
5	>	CONFLICT MANAGEMENT	5	7	12
	•	Strategies for dealing with conflict (compete or			
	_	fight, collaboration, compromise or negotiate			
		denial or avoidance, Smoothing over the			
		problem).			
		Essential Skills for Handling Conflict (describe			
	•	Essential Skills for Handling Conflict (describe			
		the cituation express your feelings specify what			
		the situation, express your feelings, specify what			
		the situation, express your feelings, specify what you want, develop assertiveness)			
6	>	you want, develop assertiveness)	5	7	12
6		you want, develop assertiveness)  DECISION MAKING	5	7	12
6	•	you want, develop assertiveness)  DECISION MAKING Decision making process (recognize problem,	5	7	12
6		you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for	5	7	12
6		you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put	5	7	12
6		you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility,	5	7	12
6	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.	5	7	12
6	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity	5	7	12
6	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking	5	7	12
6	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking  Ingenuity	5	7	12
6	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking  Ingenuity  Innovation	5	7	12
6	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking  Ingenuity  Innovation  Resourcefulness	5	7	12
6	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking  Ingenuity  Innovation  Resourcefulness  Flexibility	5	7	12
6	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking  Ingenuity  Innovation  Resourcefulness  Flexibility  Confidence Building	5	7	12
6	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking  Ingenuity  Innovation  Resourcefulness  Flexibility	5	7	12
7	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking  Ingenuity  Innovation  Resourcefulness  Flexibility  Confidence Building	5	8	12
	•	pecision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity Critical Thinking Ingenuity Innovation Resourcefulness Flexibility Confidence Building Fostering a decision making culture			
	•	you want, develop assertiveness)  DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking  Ingenuity  Innovation  Resourcefulness  Flexibility  Confidence Building  Fostering a decision making culture  TIME MANAGEMENT			
	•	pecision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity Critical Thinking Ingenuity Innovation Resourcefulness Flexibility Confidence Building Fostering a decision making culture  TIME MANAGEMENT Identifying Time Wasters			
7	•	DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking Ingenuity Innovation  Resourcefulness Flexibility  Confidence Building Fostering a decision making culture  TIME MANAGEMENT  Identifying Time Wasters  Time Management Tips  STESS MANAGEMENT	4	8	12
7		DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking Ingenuity Innovation Resourcefulness Flexibility  Confidence Building Fostering a decision making culture  TIME MANAGEMENT Identifying Time Wasters Time Management Tips  STESS MANAGEMENT Identifying Factors Responsible For Stress	4	8	12
7	•	DECISION MAKING  Decision making process (recognize problem, analyze problem, consider goals, look for alternatives, select the best alternative, put decision into action, accept responsibility, evaluate results.  Creativity  Critical Thinking Ingenuity Innovation  Resourcefulness Flexibility  Confidence Building Fostering a decision making culture  TIME MANAGEMENT  Identifying Time Wasters  Time Management Tips  STESS MANAGEMENT	4	8	12

•	Employment Related Stress			
•	Relationship Stress			
	TOTAL	40	46	96

#### **References:**

- Handbook provided by College
   Butterfield, J. (2017). Soft Skills for Everyone



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#### **Certificate Course**

#### **DIGITAL MARKETING (CC-IV)**

**Duration: 04 weeks (32 hours)** 

Credits: 1

Incharge Teacher: Prof. Dhiresh A. More

#### **Course Learning Outcomes (CLOs) ::**

#### After completing the course, the student teacher will be competent in:

- 1. DEFINE various concepts related to Digital Marketing
- 2. EXPLAIN the role of Facebook, Google Ad words, Youtube and Email in digital marketing.
- 3. MAKE USE OF Facebook, Google Ad words, Youtube and Email for carrying out digital marketing of real life products.

S.Nos.		DESCRIPTION	Theory	Practical	Total
1	>	Digital Marketing Planning and Structure	5	7	12
	•	Inbound vs Outbound Marketing,			
	•	Understanding Traffic, Understanding Leads,			
	•	Strategic Flow for Marketing Activities.			
	•	One Page Website			
	•	Strategic Design of Home Page,			
	•	Strategic Design of Products & Services Page,			
2.		Facebook Marketing Fundamentals	6	6	12
	•	Creating Facebook Page			
	•	Creating facebook A			
	•				
3	$\triangleleft$	Google Adwords	6	6	12
	•	Understanding Adwords,			
	•	Google Ad Types,			
	•	Pricing Models, PPC Cost Formula, Ad Page			
		Rank,			
	•	Billing and Payments,			
	•	Adwords User Interface,			
	•	Keyword Planning, Keywords Control,			

4	<ul> <li>Creating Ad Campaigns,</li> <li>Creating Text Ads,</li> <li>Creating Ad Groups, Bidding Strategy for CPC, Case Studies. PPC, CPM, CPA,</li> <li>You Tube Marketing</li> <li>Video Flow,</li> <li>Google Pages for YouTube Channel,</li> <li>Verify Channel,</li> <li>Webmaster Tool –Adding Asset,</li> <li>Associated Website Linking,</li> <li>Custom Channel URL, Channel ART, Channel Links,</li> <li>Channel Keywords Leadership Styles</li> </ul>	4	8	12
	<ul> <li>E-mail Marketing content writing</li> <li>Email Software and Tools,</li> <li>Importing Email Lists,</li> <li>Planning Email Campaign,</li> <li>Email Templates and Designs,</li> <li>Sending HTML</li> <li>Email Campaigns</li> </ul> TOTAL	<b>26</b>	<b>34</b>	12 60
	TOTAL	26	34	OU

#### **References:**

1. Google Adwords for Beginners: A Do-It-Yourself Guide to PPC Advertising, Cory Rabazinsky,

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#### **Certificate Course**

#### **Introduction to Labour Laws (CC-V)**

**Duration: 04 weeks (32 hours)** 

Credits: 1

Incharge Teacher: Prof. Ashwini S. Walhekar

**Course Learning Outcomes (CLOs) ::** 

After completing the course, the student teacher will be competent in:

- 4. AWARENESS about foundation of labor legislation.
- 5. UNDERSTAND the legislation related to various labor and social laws.

S.Nos.		DESCRIPTION	Theory	Practical	Total
1	•	Unit 1: Introduction to Labour Legislation - Philosophy of Labour Laws, Labour Laws - Concept, Evolution and reign of labor laws, Objectives, classification of labor law, Process of law formation – from Bill to Act, Need, challenges & problems. International Labour Organization and International Labor Conference, Indian Constitution & Labour Legislations, Changing scenario of labour laws. (3+1)	5	7	12
2.	•	Unit 2: Legislations Related to Wages and Compensation - The Payment of Wages Act 1936 – Definition, Responsibility for payment of wages, Fixation of wage period, Time of payment of wages, Deduction from wages, Maintenance of registers and records, Inspectors, claims and penalties.	6	6	12
3	•	Unit 3: Legislation Governing Industrial Relations - Industrial employment (Stranding Order) Act 1946 – Definitions: Appellate authority, Certifying officer, Standing Order; Submission, Certification, Registration of draft standing orders; Date of operation of draft	6	6	12

		standing orders; Duration and modification of standing orders.			
4	•	Legislation for Social Security - Employee's Provident Funds Miscellaneous Provisions Act, 1952 – Definitions: Basic wages, Contribution; Employees Provident Funds Scheme; Contribution by employer and employee, Modification of the scheme; Inspectors; Penalties	4	8	12
		TOTAL	21	27	48

#### **References:**

- 1. Industrial and Labour Law S.P. Jain
- 2. Labor Law by Malik
- 3. Employee Relations Management by P.N. Singh, Neeraj Kumar, Pearson Publication

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#### **Certificate Course**

**Income Tax (CC- VI)** 

Duration: 04 weeks (32 hours) Credits: 1

Incharge Teacher: Prof. Rajendra Sathe

#### **Course Learning Outcomes (CLOs):**

After completing the course, the student teacher will be competent in:

- 6. AWARENESS about foundation of labor legislation.
- 7. UNDERSTAND the legislation related to various labor and social laws.

S.Nos.		DESCRIPTION	Theory	Practical	Total
1	•	Introduction of Income Tax Act, 1961, Basic definitions and concepts – Direct Tax, Indirect Tax, Person, Assessee, Deemed Assessee, Assessment Year, Previous Year, Residential Status of an individual assessee and company, Income exempt from Tax– Gratuity, Leave Travel Concession, Encashment of Unutilized Earned Leave on Retirement, Pension, Voluntary Retirement Receipts, Retrenchment Compensation, Receipts from Life Insurance Corporation, HRA, Payment from NPS Trust to an assesseeon closure of his account/ Opting out of the pension scheme and Payment from NPS Trust to an employee on partial withdrawal, Agriculture Income	3	2	05
2.	•	Income under the Head "Salaries" & "Income from House Property": Meaning of salary, Basis of charge of salary income, different forms of salary, different forms of allowances, perquisites, permissible deductions from salary income, tax treatment of provident fund, Basis of charge, property income not charged to tax,	8	2	10

	TOTAL	27	08	35
	Washing Transactions and Dividend Stripping (Sec 94)			
	Deductions Not Allowable (Sec 58), Bond			
	(Section 56), Deductions Allowable (Sec. 57),			
	Chargeable Under the head "Other Sources"			
	±			
	•			
•	Income under the Head "Capital Gain" and	8	2	10
	deductions; amount not deductible			
	basis of charge; chargeable incomes; specific			
	deductions; expenses specifically disallowed)			
	expressly allowed as deduction; general			
	± ±.			
•		8	2	10
	•			
	•	Business and Profession": Computation of profit or gain from business and profession (expenses expressly allowed as deduction; general deductions; expenses specifically disallowed) basis of charge; chargeable incomes; specific deductions; amount not deductible  Income under the Head "Capital Gain" and "Other Sources": Capital Gain"- Meaning-Capital Gain, Basis of charge, important definitions like Capital Asset, Short Term Capital Asset, Long Term Capital Asset, Transfer of Capital Asset, Short Term Capital Gain and Long term Capital Gainand their computation. "Other Sources" - Incomes Chargeable Under the head "Other Sources" (Section 56), Deductions Allowable (Sec. 57), Deductions Not Allowable (Sec 58), Bond Washing Transactions and Dividend Stripping	<ul> <li>Income under the Head "Profits and Gains of Business and Profession": Computation of profit or gain from business and profession (expenses expressly allowed as deduction; general deductions; expenses specifically disallowed) basis of charge; chargeable incomes; specific deductions; amount not deductible</li> <li>Income under the Head "Capital Gain" and "Other Sources": Capital Gain"- Meaning-Capital Gain, Basis of charge, important definitions like Capital Asset, Short Term Capital Asset, Long Term Capital Asset, Transfer of Capital Asset, Short Term Capital Gain and Long term Capital Gainand their computation. "Other Sources" - Incomes Chargeable Under the head "Other Sources" (Section 56), Deductions Allowable (Sec. 57), Deductions Not Allowable (Sec 58), Bond Washing Transactions and Dividend Stripping (Sec 94)</li> </ul>	<ul> <li>Income under the Head "Profits and Gains of Business and Profession": Computation of profit or gain from business and profession (expenses expressly allowed as deduction; general deductions; expenses specifically disallowed) basis of charge; chargeable incomes; specific deductions; amount not deductible</li> <li>Income under the Head "Capital Gain" and "Other Sources": Capital Gain"- Meaning-Capital Gain, Basis of charge, important definitions like Capital Asset, Short Term Capital Asset, Transfer of Capital Asset, Short Term Capital Gain and Long term Capital Gainand their computation. "Other Sources" - Incomes Chargeable Under the head "Other Sources" (Section 56), Deductions Allowable (Sec. 57), Deductions Not Allowable (Sec 58), Bond Washing Transactions and Dividend Stripping (Sec 94)</li> </ul>

#### **References:**

- 1. Direct Taxes, Ravi Kishore
- 2. Direct Taxes, J.P. Jakhotiya
- 3. Direct Taxes, Dr. Girish Ahuja & Dr. Ravi Gupta
- 4. Direct Taxation, Dr. Pradip Kumar Sinha

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#### Course completion certificate

#### ADD ON COURSE CERTIFICATES







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(Affiliated to Savitribai Phule Pune University, Recognised by D.T.E. Govt. of Maharashtra, Approved by A.I.C.T.E. New Delhi )

Annasaheb Magar College Campus, Manjari Road, Hadapsar, Pune-411 028.

Tel.: (020) 26993020, 26992611 E-mail: directorpdeampim@gmail.com Web: pdeampim.edu.in

PUN Code - IMMP010720

DTE Code - MB6107







### MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES



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PUN Code - IMMP010720 DTE Code - MB6107 AISHE Code : C - 41697

#### Action Taken

Details of Teaching staff participated in various faculty development Programs (FDP), Management development Programs (MDP) and professional development/ administrative training Programs during the last five year.

Sr.No	Name of Staff	Title of the program
		2022-23
	<u> </u>	
01	Prof. A.S. WALHEKAR	Social Innovation and Technological Disruption
	Prof. A.S. WALHEKAR	Benchmarking for Quality Improvement In Higher Education
		2021-22
01	Prof.S.D.SONAWANE	Universal Human Values in Technical Education" organized by AICTE
02	Prof. A.S. WALHEKAR	FDP on "Research Methodology"
	Prof. A.S. WALHEKAR	FDP on "Teaching- Learning Beyond Syllabus: Post Covid"
	Prof. A. S. WALHEKAR	10 Days capacity building program on "Exploring the facts of
		research
		<b>2020-21</b>
01	Prof. A.S. WALHEKAR	Effective use of Digital tools in Academic Administration-
	Prof. A.S. WALHEKAR	"Work from Anywhere Anytime"
	PIOI. A.S. WALHENAR	Universal Human Values in Technical Education" organized by AICTE
	Prof. A.S. WALHEKAR	"Two Days e-Faculty Development Programme on Nuts and
		Bolts of Publishing Research Papers
	Prof. A.S. WALHEKAR	FDP on "New Paradigms in e-learning Tools and Techniques for
		Teaching Learning"
02	Dr.S.S.BHARADWAJ	Universal Human Values in Technical Education" organized by
		AICTE
	Dr.S.S.BHARADWAJ	Universal Human Values in Technical Education" organized by
0.2	D C D C CATTUE	AICTE
03	Prof. R.G. SATHE	FDP on "New Paradigms in e-learning Tools and Techniques for Teaching Learning"
	Prof. R.G. SATHE	Universal Human Values in Technical Education" organized by AICTE

	Prof. R.G. SATHE	Effective use of Digital tools in Academic Administration-
		"Work from Anywhere Anytime"
04	Prof.D.A.MORE	Universal Human Values in Technical Education" organized by
		AICTE
05	Prof.S.B. ZARGAD	Universal Human Values in Technical Education" organized by
		AICTE
		<b>2019-20</b>
01	Dr.S.S.BHARADWAJ	Three Days online webinar on "Digital Era and Pandemic
		Situation" by Waghire college Saswad
02	Prof. A.S. WALHEKAR	Three Days online webinar on "Digital Era and Pandemic
		Situation" by Waghire college Saswad
03	Prof. R.G. SATHE	Three Days online webinar on "Digital Era and Pandemic
		Situation" by Waghire college Saswad
	Prof. R.G. SATHE	Post COVID Scenario: Challenges and Opportunities in Higher
		education and Indian Economy
	Prof. R.G. SATHE	FDP on Evolution from offline to online teaching
		<b>2019-18</b>
01	Prof. S.B. KHALATE	Innovative Methods of Teaching
02	Prof. R.G. SATHE	FDP on Integration of Moral Values, Ethics, Behavioral Science
		& Attitude towards Outcomes Based Education for New Age
		Teachers
03	Mrs.S.S.YADAV	Stress Management Techniques
	(Non Teaching)	_
Ì	_	







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PUN Code - IMMP010720 DTE Code - MB6107 AISHE Code : C - 41697

#### Certificates of Attended Programmes

A.Y.2022-23

Prof. A.S. WALHEKAR





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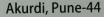
#### A.Y.2022-23

#### Prof. A.S. WALHEKAR



Pune District Education Association's

### **Prof. Ramkrishna More Art's, Commerce and Science College**



"NAAC: A+ (CGPA 3.46); DBT STAR STATUS"

#### CERTIFICATE

This is to acknowledge that Dr./Prof. Wolhekar A.S.

of Mahatma Phule Institute of Management. \_has attended

STATE LEVEL NAAC WORKSHOP - 2023

'Benchmarking for Quality Improvement In Higher Education' by Dr. Jagannnath Patil

Advisor, NAAC Bangalore. Conducted on Thursday, 4th May 2023.

Dr. B. G. Lobo Vice Principal

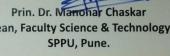
**IQAC Coordinator** 

Prin. Dr. Marrohar Chaskar Dean, Faculty Science & Technology











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DTE Code - MB6107

AISHE Code: C - 41697

A.Y.2021-22

#### **Prof.S.D.SONAWANE**

F.No AICTE/FDP-SI/OnlineWorkshop/217/75472



#### ALL INDIA COUNCIL FOR TECHNICAL EDUCATION NELSON MANDELA MARG, VASANT KUNJ, NEW DELHI

Certificate of Participation

This is to certify that Prof. Shital Dilip Sonawane from Mahatma Phule Institute of Management and

Computer Studies, Pune has participated and successfully completed the 5-day online FDP on the theme

"Inculcating Universal Human Values in Technical Education" organized by All India Council for Technical

Education(AICTE) from 7 June 2021 to 11 June, 2021.

J. M331

Dr. Rajneesh Arora

Chairman

National Coordination Committee for Induction Program





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A.Y.2021-22

#### Prof. A.S. WALHEKAR







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PUN Code - IMMP010720 DTE Code - MB6107 AISHE Code : C - 41697

A.Y.2021-22

Prof. A.S. WALHEKAR



MATOSHRI COLLEGE OF MANAGEMENT & RESEARCH CENTRE EKLAHARE.NASHIK

NAAC ACCREDITED WITH 'B' GRADE

#### CERTIFICATE OF PARTICIPATION-

This is to certify that

Ashwini Suhas Walhekar

From

PDEA's Mahatma Phule Institute of Management and Computer Studies

has attended 2 Days Online FDP on "Teaching- Learning Beyond Syllabus: Post Covid "Organized by the IQAC Department of Matoshri College of Management & Research Centre, Eklahare, Nashik on 27th August & 28th August 2021.

Dr.A.T.More IQAC Head

Dr.Y.M.Gosavi Director





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#### A.Y.2021-22

Prof. A.S. WALHEKAR

₩

# Western Regional Centre Indian Council of Social Science Research Vidyanagari, Mumbai 400098

In collaboration with

#### Lala Lajpatrai College of Commerce & Economics

award this Certificate to

Ashwini Suhas Walhekar

for attending the Ten days Capacity Building programme on

"Exploring the Facets of Research"

From 18th August to

*to* 30th August, 2021

at the Online Meeting Platform

Smile Shuld

Professor Smita Shukla Honorary Director WRC / ICSSR Dr. Neelam Arora
Principal
Lala Lajpatrai College
of Commerce & Economics





## MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES

PDEA

Aus Genet Educator Associator

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DTE Code - MB6107

AISHE Code: C - 41697



#### Prof. A.S. WALHEKAR







#### Effective use of Digital tools in Academic Administration-

"Work from Anywhere Anytime"

### Certificate of Participation

This is to certify that, Ashwini Suhas Walhekar, Assistance Professor, PDEA"S Mahatma Phule
Institute of Management has completed Online Webinar Series organized by the UGC - Human
Resource Development Center, Savitribai Phule Pune University, SPPU Edutech Foundation from June
8, 2020 to June 13, 2020.



Dr. Prafulla Pawar Registrar Savitribai Phule Pune University (ghy

Gajanan Amlapure Head, Technology & Operation SPPU Edutech Foundation Miller

**Dr. Sachin Surve**Coordinator
Faculty Development Center
UGC – HRDC

Lenir

Prof. Sanjeev Sonawane
Director
UGC – Human Resource
Development Center

































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PUN Code - IMMP010720

DTE Code - MB6107

AISHE Code: C - 41697

A.Y.2020-21

Prof. R.G.Sathe







#### Effective use of Digital tools in Academic Administration-

"Work from Anywhere Anytime"

#### **Certificate of Participation**

This is to certify that, Rajendra Gangadhar Sathe, Assistance Professor, PDEA"S Mahatma Phule Institute of Management has completed Online Webinar Series organized by the UGC - Human Resource Development Center, Savitribai Phule Pune University, SPPU Edutech Foundation from June 8, 2020 to June 13, 2020.



Dr. Prafulla Pawar Registrar Savitribai Phule **Pune University** 



**Gajanan Amlapure** Head, Technology & Operation SPPU Edutech Foundation



Dr. Sachin Surve Coordinator **Faculty Development Center** UGC - HRDC



Prof. Sanjeev Sonawane Director UGC - Human Resource **Development Center** 



































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A.Y.2020-21

Prof. A.S. WALHEKAR









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A.Y.2020-21

Prof. A.S. WALHEKAR



#### Sinhgad Technical Education Society's

Sinhgad Institute of Management and Computer Sinhgad Institutes Application, (SIMCA), Pune - 411041, Maharashtra, India (Affiliated to University of Pune, Approved by AICTE & Accredited by NAAC 'A' Grade)



#### CERTIFICATE OF PARTICIPATION

THIS ACKNOWLEDGES THAT

### Ashwini Suhas Walhekar

HAS ATTENDED 3 - DAYS FDP ON

"New Paradigms in e-learning Tools and **Techniques for Teaching Learning**"







Dr. Anamika Singh Director, SIMCA







### MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES



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DTE Code - MB6107

AISHE Code: C - 41697

A.Y.2020-21

Prof. R.G.Sathe



Sinhgad Institute of Management and Computer

Sinhgad Institutes Application, (SIMCA), Pune – 411041, Maharashtra, India

(Affiliated to University of Pune, Approved by AICTE & Accredited by NAAC 'A' Grade)



#### CERTIFICATE OF PARTICIPATION

THIS ACKNOWLEDGES THAT

### Rajendra Gangadhar Sathe

HAS ATTENDED 3 - DAYS FDP ON

"New Paradigms in e-learning Tools and Techniques for Teaching Learning"

July, 17<sup>th</sup> to 19<sup>th</sup> 2020





Director, SIMCA







### MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES



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PUN Code - IMMP010720

DTE Code - MB6107

AISHE Code: C - 41697

A.Y.2020-21

Prof. S.S.Bharadwaj

F.No AICTE/FDP-SI/OnlineWorkshop/217/34075



### ALL INDIA COUNCIL FOR TECHNICAL EDUCATION NELSON MANDELA MARG, VASANT KUNJ, NEW DELHI

### Certificate of Participation

This is to certify that Dr. Sachin Sharadchandra Bharadwaj from Pune District Education Associations Mahatma Phule Institute of Management and Computer Studies, Pune has participated and successfully completed the online workshop on Universal Human Value on the theme "Inculcating Universal Human Values in Technical Education" during 5-9 August, 2020 as organized by All India Council for Technical Education(AICTE).

J. W33/

Dr. Rajneesh Arora Chairman National Coordination Committee for Induction Program





### MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES



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PUN Code - IMMP010720 DTE Code - MB6107 AISHE Code : C - 41697

A.Y.2020-21

Prof. A.S. WALHEKAR

F.No AICTE/FDP-SI/OnlineWorkshop/217/37268



#### ALL INDIA COUNCIL FOR TECHNICAL EDUCATION NELSON MANDELA MARG, VASANT KUNJ, NEW DELHI

Certificate of Participation

This is to certify that Mrs. Ashwini Suhas Walhekar from Mahatma Phule Institute of Management and

Computer Studies, Pune has participated and successfully completed the online workshop on Universal

Human Value on the theme "Inculcating Universal Human Values in Technical Education" during 19-23

August, 2020 as organized by All India Council for Technical Education (AICTE).

J. m331

Dr. Rajneesh Arora Chairman

National Coordination Committee for Induction Program





## MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES



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PUN Code - IMMP010720

DTE Code - MB6107

AISHE Code: C - 41697

A.Y.2020-21

Prof. R.G.Sathe

F.No AICTE/FDP-SI/OnlineWorkshop/217/42478



### ALL INDIA COUNCIL FOR TECHNICAL EDUCATION NELSON MANDELA MARG, VASANT KUNJ, NEW DELHI

Certificate of Participation

This is to certify that Prof. Rajendra Gangadhar Sathe from Pune District Educations Mahatma Phule Institute of Management and Computer Studies, Pune has participated and successfully completed the online workshop on Universal Human Value on the theme "Inculcating Universal Human Values in Technical Education" during 28 September – 2 October, 2020 as organized by All India Council for Technical Education(AICTE).

2 m33/

Dr. Rajneesh Arora Chairman National Coordination Committee for Induction Program





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PUN Code - IMMP010720 DTE Code - MB6107 AISHE Code : C - 41697

A.Y.2020-21

Prof. D.A.More

F.No AICTE/FDP-SI/OnlineWorkshop/217/39044



### ALL INDIA COUNCIL FOR TECHNICAL EDUCATION NELSON MANDELA MARG, VASANT KUNJ, NEW DELHI

Certificate of Participation

This is to certify that Mr. Dhiresh Arvind More from PDEAs Mahatma Phule Institute of Management and

Computer Studies, Pune has participated and successfully completed the online workshop on Universal

Human Value on the theme "Inculcating Universal Human Values in Technical Education" during 12-16

October, 2020 as organized by All India Council for Technical Education (AICTE).

2 m33/

Dr. Rajneesh Arora

Chairman

National Coordination Committee for Induction Program

Prof. Rajive Kumar Member Secretary, AICTE





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A.Y.2020-21

Prof. S.B.Zargad

F.No AICTE/FDP-SI/OnlineWorkshop/201/44737



### ALL INDIA COUNCIL FOR TECHNICAL EDUCATION

nelson mandela marg, Vas<mark>ant</mark> kunj, new delhi

Certificate of Participation

This is to certify that Ms. Prof. Supriya Balasaheb Zargad from Mahatma Phule Institute of Management and Computer Studies, Pune has participated and successfully completed the online workshop on Universal Human Value on the theme "Inculcating Universal Human Values in Technical Education" during 19-23 October, 2020 as organized by All India Council for Technical Education (AICTE).

J. M321

Dr. Rajneesh Arora

Chairman

National Coordination Committee for Induction Program

Prof. Rajive Kumar Member Secretary, AICTE





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PUN Code - IMMP010720

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AISHE Code: C - 41697

A.Y.2020-21

Prof. S.S.Bharadwaj

F.No AICTE/FDP-SI/OnlineWorkshop/201/54534



### ALL INDIA COUNCIL FOR TECHNICAL EDUCATION NELSON MANDELA MARG, VASANT KUNJ, NEW DELHI

Certificate of Participation

This is to certify that Dr. Sachin Sharadchandra Bharadwaj from Pune District Education Associations

Mahatma Phule Institute of Management and Computer Studies, Pune has participated and successfully

completed the Part 1 of the online UHV Refresher 1 FDP organized by All India Council for Technical

Education(AICTE) from 15 February, 2021 to 19 February, 2021.

J. MJ37

Dr. Rajneesh Arora Chairman

National Coordination Committee for Induction Program

Prof. Rajive Kumar Member Secretary, AICTE



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DTE Code - MB6107

AISHE Code: C - 41697

A.Y.2019-20

Prof. R.G.Sathe





### Waghire College of Arts, Commerce and Science, Saswad Three Days Online National Webinar



Λ..

"Digital Era & Pandemic Situation"



This is to certify that Rajendra Sathe has successfully participated in *Three Days Online National Webinar on "Digital Era & Pandemic Situation*" from 26/05/2020 to 28/05/2020 organized by Waghire College, Saswad.

Date - 28/5/2020

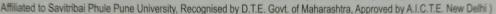
3-

Dr. Subhash Wavhal Co-Convener Dr. Sushama Bhosale Principal and Convener





### MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES





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PUN Code - IMMP010720 DTE Code - MB6107 AISHE Code : C - 41697

A.Y.2019-20

#### Prof. A.S. WALHEKAR



#### P.D.E.A.'s

### Waghire College of Arts, Commerce and Science, Saswad



Three Days Online National Webinar

On

### "Digital Era & Pandemic Situation"



This is to certify that ASHWINI SUHAS WALHEKAR has successfully participated in *Three Days Online National Webinar on "Digital Era & Pandemic Situation*" from 26/05/2020 to 28/05/2020 organized by Waghire College, Saswad.

Date - 28/5/2020

8-

Dr. Subhash Wavhal Co-Convener Dr. Sushama Bhosale Principal and Convener



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PUN Code - IMMP010720

DTE Code - MB6107

AISHE Code: C - 41697

A.Y.2019-20

Prof. S.S.Bharadwaj



P.D.E.A.'s

### Waghire College of Arts, Commerce and Science, Saswad Three Days Online National Webinar



Λ..

### "Digital Era & Pandemic Situation"



This is to certify that Dr.Sachin Bharadwaj has successfully participated in *Three Days Online National Webinar on "Digital Era & Pandemic Situation*" from 26/05/2020 to 28/05/2020 organized by Waghire College, Saswad.

Date - 28/5/2020

3-

Dr. Subhash Wavhal Co-Convener Dr. Sushama Bhosale Principal and Convener





## MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES

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Annasaheb Magar College Campus, Manjari Road, Hadapsar, Pune-411 028.

Tel.: (020) 26993020, 26992611 E-mail: directorpdeampim@gmail.com Web: pdeampim.edu.in

PUN Code - IMMP010720 DTE Code - MB6107 AISHE Code : C - 41697

A.Y.2019-20

Prof. R.G.Sathe

Dr. D. Y. Patil Unitech Society's

### Dr. D. Y. Patil Arts, Commerce and Science College Pimpri, Pune - 411018

**PPU** 

Re-accredited by NAAC with A Grade (CGPA 3.28 out of 4) (Recipient of Best College Award of SPPU for Academic Year 2016-17)



### **NATIONAL WEBINAR ON POST COVID-19:**

**Challenges & Opportunities In Higher Education** 

### Certificate

This is to certify that **Rajendra Gangadhar Sathe** from **PDEA,s Mahatma Phule Institute of management** has participated in "NATIONAL WEBINAR ON POST COVID-19: Challenges & Opportunities In Higher Education" from 27<sup>th</sup> May to 29<sup>th</sup> May 2020.

Dr. Ranjit Patil Vice-Principal

Dr. Mohan Waman Principal





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University of Mumbai

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A.Y.2019-20

Prof. R.G.Sathe



(Arts, Science and Commerce)

Internal Quality Assurance Cell and Faculty Development Programme Committee

In Association with

Department of Information Technology University of Mumbai Yashwantrao Chavan Maharashtra Open University, Mumbai Regional Centre

and

Microsoft

organised

FDP on 'Evolution from Offline to Online Teaching'

This is to certify that

Mr./Ms./Dr. Rajendra Sathe

has participated in the five-day online Faculty Development Programme from 30th May, 2020 to 3rd June, 2020 on the topic 'Evolution from Offline to Online Teaching'

As aled.

Dr. Waman Nakhale Academic Associate, Regional Director, Mumbai. YCM Open University Dr. R. Srivaramangai Head of IT Dept. University of Mumbai Dr. Chandrashekhar D. Marathe Principal Satish Pradhan Dnyanasadhana College,

Thane



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DTE Code - MB6107

AISHE Code: C - 41697

#### A.Y.2018-19

Prof. S.B.Khalate







### **Certificate of Participation**

This is to acknowledge

Prof. Khalate Santosh Balasaheb

for participating in the Knowledge Sharing Program on "Innovative Methods of Teaching" at PDEA's College of Engineering, Pune on July 27, 2018

Rona

Mr. Shalabh Arora (Regional Manager - West) Prof. (Col.) N Ram Gopal
(Lead Faculty)

**Dr. GS Narsing Rao** (Director - IBS Pune Campus)

Ahmedabad I Bengaluru I Dehradun I Gurgaon I Hyderabad I Jaipur I Kolkata I Mumbai I Pune





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#### A.Y.2018-19

#### Prof. R.G.Sathe



Sanjivani Rural Education Society's

### Sanjivani College of Engineering

Department of MBA

(An Autonomous Institute, Affiliated to SP Pune University)

### Faculty Development Programme(FDP)



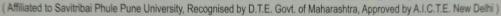
This is to certify that Dr./ Prof./Mr./ Miss. Rajendra y Sathe from Mahatma. Phule Institute of Management Hadapses has participated in the AICTE Sponsored two week Faculty Development Programme (FDP) on, "Integration of Moral values, Ethics, Behavioral Science & Attitude towards Outcome Based Education for New Age Teachers" organized by Sanjivani College of Engineering, Department of MBA, Kopargaon during November 18-30, 2019.

Dr. V. R. Malkar Programme Co-ordinator Dr. D. N. Kyatanavar Director, Sanjivani COE





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### A.Y.2018-19

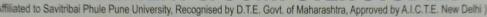
Yaday Shubhangi (Non-Teaching Staff)







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PUN Code - IMMP010720 DTE Code - MB6107 AISHE Code : C - 41697

Date: 1st August 2022

Subject: Report on MBA Students' Industrial Visit

#### **Introduction:**

An industrial visit was organized for MBA students of Mahatma Phule Institute of Management and Computer Studies on 1<sup>st</sup> August 2022. The objective of this visit was to provide students with practical exposure to real-world business operations and to bridge the gap between theoretical knowledge and practical application. The visit was conducted at Mapro, Mahabaleshwar. A prominent player in the Food sector.

#### **Purpose and Objectives:**

The primary objectives of the industrial visit were as follows:

**Practical Learning:** To expose MBA students to real business environments and operations, enhancing their understanding of concepts learned in the classroom.

**Industry Insights:** To provide students with insights into the operations, challenges, and innovations in the Food industry.

**Networking:** To facilitate interaction between students and industry professionals, encouraging the exchange of ideas and building potential career connections.

**Soft Skill Development:** To enhance soft skills such as communication, teamwork, and adaptability through exposure to the corporate environment.

### **Activities and Highlights:**

During the industrial visit, students participated in a range of activities and witnessed various aspects of Mapro's operations. Some of the highlights included:

**Plant Tour:** Students were given a guided tour of the company's manufacturing facility, allowing them to observe the production process and quality control measures in action.

**Interactive Sessions:** Industry experts delivered informative presentations and conducted interactive sessions, covering topics such as market trends, supply chain management, and sustainability initiatives.



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**Q&A Sessions:** Students had the opportunity to ask questions and engage in discussions with company representatives, gaining valuable insights into industry challenges and best practices.

**Networking Lunch:** A networking lunch was organized, allowing students to interact with employees from various departments and learn about career opportunities within the company.

#### **Key Takeaways:**

The industrial visit provided several key takeaways for the MBA students:

**Practical Knowledge:** Students gained practical knowledge about the Food industry, which will complement their academic studies.

**Networking:** They established connections with professionals that may be beneficial for future internships and job opportunities.

**Soft Skills:** Interaction with industry experts improved their soft skills, including communication, presentation, and problem-solving abilities.

**Industry Trends:** Students learned about current industry trends and innovations, enhancing their ability to adapt to the evolving business landscape.

#### **Conclusion:**

The industrial visit to Mapro was a valuable experience for MBA students, aligning with the institution's commitment to providing holistic education. It helped bridge the gap between theory and practice and allowed students to gain practical insights into the Food industry. The visit was successful in achieving its objectives, and students expressed their gratitude for the opportunity.

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SSB narad Way

I/C DIRECTOR

Mahatma Phule Institute of Mont & C.S.

Hadapsar, Pune-28





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#### PHOTOS:







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PUN Code - IMMP010720 DTE Code - MB6107 AISHE Code : C - 41697

**Date: 12th June 2023** 

Subject: Report on MBA Students' Industrial Visit

#### **Introduction:**

An industrial visit was organized for MBA students of Mahatma Phule Institute of Management and Computer Studies on 12th June 2023. The objective of this visit was to provide students with practical exposure to real-world business operations and to bridge the gap between theoretical knowledge and practical application. The visit was conducted at Cipla Ltd, Goa. A prominent player in the Pharma sector.

#### **Purpose and Objectives:**

The primary objectives of the industrial visit were as follows:

**Practical Learning:** To expose MBA students to real business environments and operations, enhancing their understanding of concepts learned in the classroom.

**Industry Insights:** To provide students with insights into the operations, challenges, and innovations in the Pharma industry.

**Networking:** To facilitate interaction between students and industry professionals, encouraging the exchange of ideas and building potential career connections.

**Soft Skill Development:** To enhance soft skills such as communication, teamwork, and adaptability through exposure to the corporate environment.

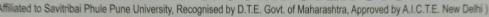
**Activities and Highlights:**During the industrial visit, students participated in a range of activities and witnessed various aspects of Cipla's operations. Some of the highlights included:

**Plant Tour:** Students were given a guided tour of the company's manufacturing facility, allowing them to observe the production process and quality control measures in action.





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**Interactive Sessions:** Industry experts delivered informative presentations and conducted interactive sessions, covering topics such as market trends, supply chain management, and sustainability initiatives.

**Q&A Sessions:** Students had the opportunity to ask questions and engage in discussions with company representatives, gaining valuable insights into industry challenges and best practices.

**Networking Lunch:** A networking lunch was organized, allowing students to interact with employees from various departments and learn about career opportunities within the company.

#### **Key Takeaways:**

The industrial visit provided several key takeaways for the MBA students:

**Practical Knowledge:** Students gained practical knowledge about the Pharma industry, which will complement their academic studies.

**Networking:** They established connections with professionals that may be beneficial for future internships and job opportunities.

**Soft Skills:** Interaction with industry experts improved their soft skills, including communication, presentation, and problem-solving abilities.

**Industry Trends:** Students learned about current industry trends and innovations, enhancing their ability to adapt to the evolving business landscape.

#### **Conclusion:**

The industrial visit to Cipla Ltd, Goa was a valuable experience for MBA students, aligning with the institution's commitment to providing holistic education. It helped bridge the gap between theory and practice and allowed students to gain practical insights into the Pharma industry. The visit was successful in achieving its objectives, and students expressed their gratitude for the opportunity.





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### **PHOTOS:**



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Mahatma Phule Institute of Mgmt & C.\$
Hadapsar, Pune-28





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#### Various Management Games organized in institute

Management games are a valuable educational tool for MBA students, offering a variety of benefits that enhance their learning experience and prepare them for real-world business challenges. Here are some of the key benefits of management games for MBA students:

**Practical Application of Concepts:** Management games allow students to apply theoretical concepts and models learned in the classroom to simulated business scenarios. This practical experience reinforces their understanding of management principles and their ability to use them in decision-making.

**Experiential Learning:** These games provide an experiential learning environment where students can make decisions, face consequences, and learn from their mistakes in a risk-free setting. This hands-on approach can deepen their understanding of complex business concepts.

**Teamwork and Collaboration:** Many management games are team-based, requiring students to work together to achieve common goals. This fosters teamwork, collaboration, and interpersonal skills, which are crucial in the business world.

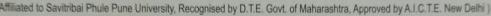
**Decision-Making Skills:** Management games challenge students to make strategic decisions in a dynamic and competitive environment. This helps improve their decision-making skills, including critical thinking and problem-solving.

**Risk Management:** Students can learn to assess and manage risks in a controlled environment, allowing them to understand the consequences of different risk strategies without real financial implications.

**Time Management:** Managing a business simulation within a set timeframe teaches students the importance of time management and prioritization, skills they'll need in their careers.



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**Competitive Strategy:** MBA students can explore competitive strategies by competing against other teams or individuals in the game. This encourages strategic thinking and the ability to analyze competitors' moves.

**Financial Acumen:** Many management games involve financial aspects, helping students develop financial literacy and an understanding of budgeting, forecasting, and financial analysis.

**Adaptability:** As management games often simulate dynamic business environments, students learn to adapt quickly to changing circumstances and market conditions.

**Leadership Development:** In team-based games, students may take on leadership roles, providing them with opportunities to develop leadership and communication skills.

**Decision Communication:** Students often need to communicate their decisions and strategies to their teams or instructors. This practice enhances their ability to articulate and defend their choices.

**Ethical Considerations:** Some management games incorporate ethical dilemmas, encouraging students to think about the ethical implications of their decisions and actions in a business context.

**Analytical Skills:** Analyzing data, interpreting results, and making data-driven decisions are critical skills in modern business. Management games often involve data analysis, helping students build these skills.

**Confidence Building:** Successfully managing a business simulation and achieving positive outcomes can boost students' confidence in their management abilities.





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**Fun and Engagement:** Management games are engaging and enjoyable, making learning more enjoyable and motivating students to actively participate in the learning process.

Overall, management games provide a holistic learning experience for MBA students by combining theoretical knowledge with practical application, teamwork, strategic thinking, and decision-making skills. These games prepare students for the challenges they will face in their future careers and help them become well-rounded and effective business professionals.

#### **Photos:**





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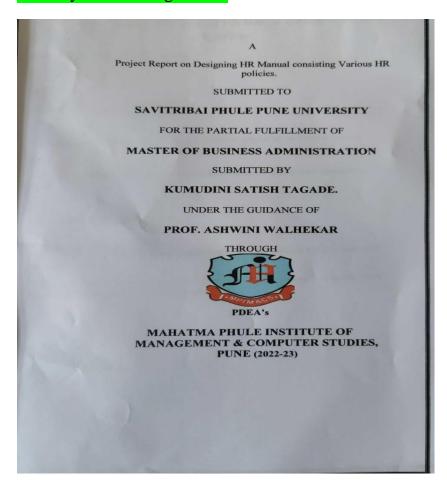
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### **Industry based Assignments**







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### Project Report on Designing HR Manual consisting Various HR policies.

Name :- Kumudini Satish Tagade.

Class :- MBA II

Roll No. :- 94

Subject :- Designing HR Policies

Prepare a project report on designing a HR Manual consisting various HR policies.

Part 1

Search and download HR manual consisting HR policies of 5 different companies of your choice

Part II

Analysis of all 5 HR policies manual

Part III

Draft/construct/design HR Manual consisting various HR policies for your own XYZ Company.

You have to draft various HR policies of your XYZ Company in your own words, after analysis of HR policies of 5 different companies.





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#### Answer :-

- I. Name Of the Companies are as follows:-
- · Karvy Financial Services Ltd.
- · Crescent Institute of Science and Technology.
- · Sirca Paints India Ltd.
- · K.S.Rangasamy College of Technology.
- · Fedbank Financial Services Ltd.
- II. Analysis of all 5 HR policies manual
- III. Draft of HR Manual





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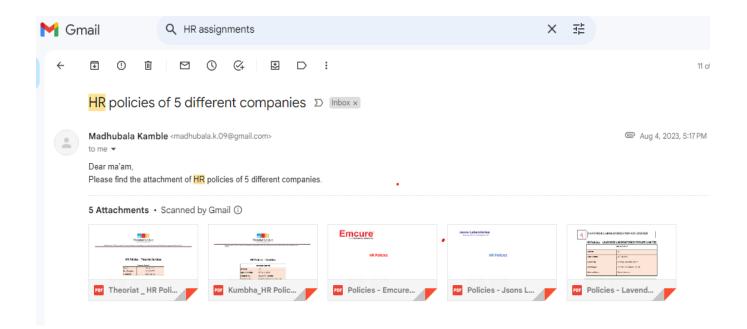
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Industry analysis and Desk Research activities

### Mahatma Phule Institute Of Management And Computer Studies, Pune

**MBA: SECOND SEMISTER** 

SUBJECT: INDUSTRY ANALYSIS AND DESK RESEARCH

NAME OF THE TEACHER:
PROF. MADHURI BHISE

**ROLL NUMBER: 04** 

SUBMITED BY: HRITIK RAJENDRA BANKAR

### **AUTOMOBILE INDUSTRY**







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#### **Industry based Asignments**

Prepare a Project report on Performance Management Practices followed by Different Companies (at least 2 company each student)

Minimum two case studies each student on Change Management one each of successful execution of Change and one of failure also

### MCQ Assignments link

#### MCQ revision Test links:

https://docs.google.com/forms/d/e/1FAIpQLSeeTi5dIMufhyJw5ESjgJpu7-I7yRaVMgY-W8qIbaUc tk8fg/viewform?usp=sf link

https://docs.google.com/forms/d/e/1FAIpQLSf63aXDY\_2DWay3QYw8WyiXrnmh8SIH2VGOplS7rr8IBGfM4g/viewform?usp=sf\_link

https://docs.google.com/forms/d/e/1FAIpQLScVUajC1Bluy47eNeeewvvkXD140ulyOZdc3\_iL8925N3VFZ\_w/viewform?usp=sf\_link





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#### **Labour Legislation**

https://docs.google.com/forms/d/e/1FAlpQLSfZ5usgJ34DQ1DqTt3zMqLlFnZQ0H4kc-NRNgbOBvgWVDAm1Q/viewform?usp=sf\_link

#### OD&D

https://docs.google.com/forms/d/e/1FAIpQLSebM9LZMskKrpJaqMt-iJyFsEUsH30ejNt53MqNnUYbUKttCg/viewform?usp=sf\_link

#### **Labour Welfare**

https://docs.google.com/forms/d/e/1FAIpQLSd9YNDISxda-RnSCSB5ugc0DGacRDYaG6Bl\_pVqyo6j0O-Rbw/viewform?usp=sf\_link

#### **HRM**

https://docs.google.com/forms/d/e/1FAIpQLScBD6goS4NRGf1xiQjAGppr9d2ql7TtVPVVa0\_dV4kDJqZX hQ/viewform?usp=sf\_link





### MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES



(Affiliated to Savitribai Phule Pune University, Recognised by D.T.E. Govt. of Maharashtra, Approved by A.I.C.T.E. New Delhi )

Annasaheb Magar College Campus, Manjari Road, Hadapsar, Pune-411 028.

Tel.: (020) 26993020, 26992611 E-mail: directorpdeampim@gmail.com Web: pdeampim.edu.in

PUN Code - IMMP010720 DTE Code - MB6107 AISHE Code : C - 41697

#### Observations of "International Yoga day", "Swacch Bharat"









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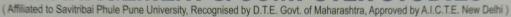








### MAHATMA PHULE INSTITUTE OF MANAGEMENT & COMPUTER STUDIES





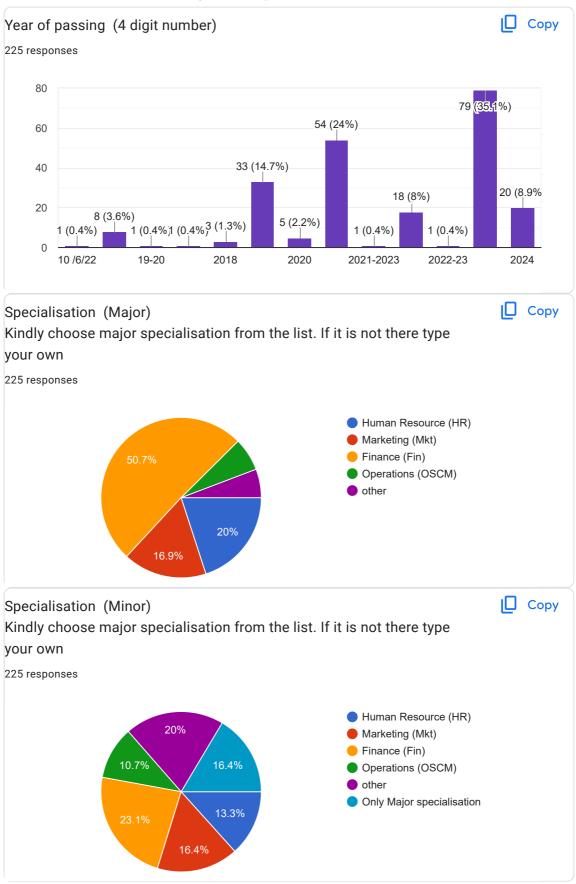
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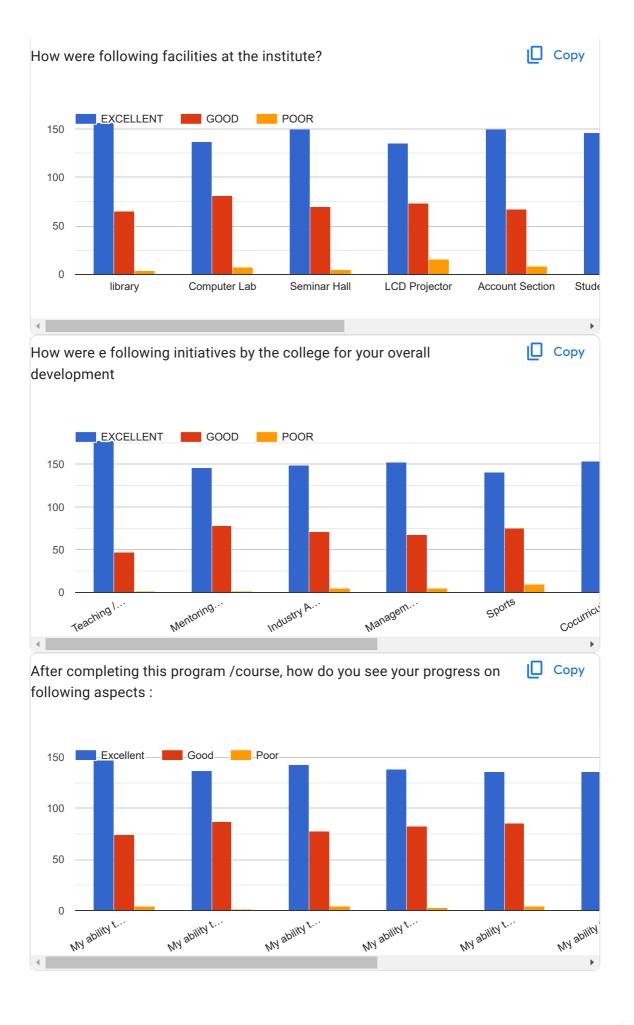
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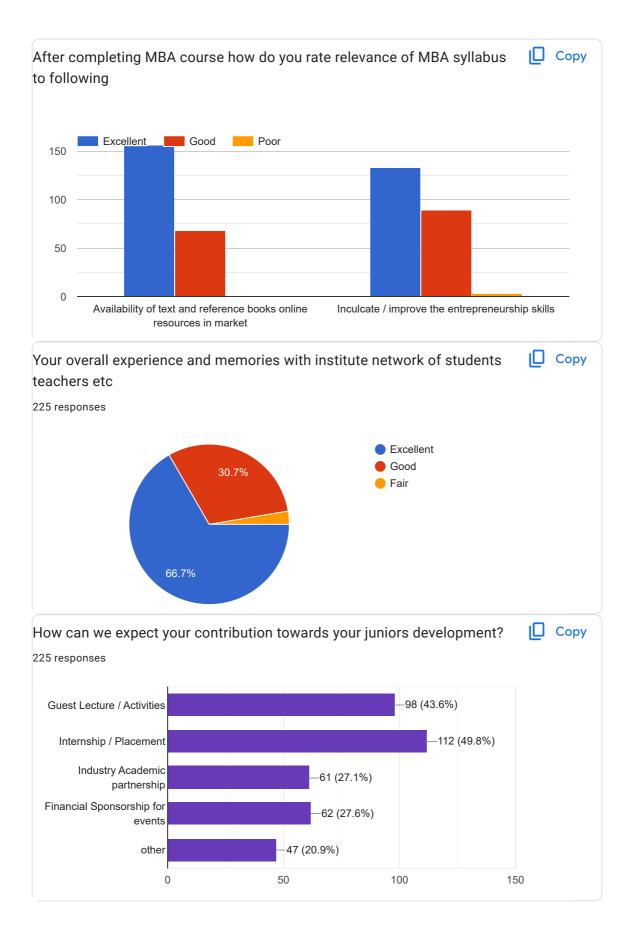
Stakeholder feedback analysis

### Students Feedback Analysis Report



Student feedback for MPIM





Any other suggestions for improvement of Alumni involvement for student / institutional development 225 responses No no No suggestions No Placement Na NA Nothing Good About placement no No suggestion No suggestion No suggestions Get together and Arrange various programs for Alumini Practical I don't think there's any needs for improvement Excellent Participation of students must be made compulsory by the Institute. good Focus on communication and soft skills

Campus Placement



Please arrange Placement drive Can connect back with student via digital media and there can able to share respective firm open position that help to create opportunity to new student Ghbb Cleaning ness Making introductions between alumni helps to promote camaraderie and community. Facilitate introductions at events, via an online community or even directly by providing elements of the alumni database to members. Digital platforms also help with curating groups of alumni who share an affinity to help make connections. 1.Mentorship Programs: Establish mentorship programs where alumni can connect with current students to provide guidance, career advice, and support. 2.Alumni Networking Events: Organize networking events that bring alumni and students together, fostering professional connections and potential job opportunities. Develop placement cell Internet facility should be provided all across the campus Not required Internship or placement Improve placements Keep clean toilets and water Provide professional development opportunities Internship and placement. Improving English Job Placement Compus interview will be conducted Private sector nothing All is good Nice Try to keep get togethers fir for alumni students

It is good



It's good
Placement .
Thank you
Very good college and staff is superlatively cooperative
arrange guest lectures and give placement for students
Need more Placement activities
English improvement
Network area low work
Placements
Placement
Training
No suggestions alredy going better
No improvement required
Nothing any suggestions all over is good
Just prioritise the IT specialization.
1.Mentorship Programs: Establish mentorship programs where alumni can guide and advise current students on career paths, academic choices, and personal growth.
2.Guest Lectures and Workshops: Invite alumni to deliver guest lectures, workshops, or panel discussions to provide real-world insights and practical knowledge to students.
Networking Events: Organize networking events, both physical and virtual, where students can connect with alumni from various fields, fostering valuable connections and opportunities.
Internship and Job Opportunities: Collaborate with alumni to create internship and job opportunities for students, helping them gain practical experience and exposure.
A job fair should be held in the college which students do not have to search for jobs and get jobs easily,
Yes
It is very good
Everything is good

No as such	
no	
Keep it up	
Meet up frequently	
Non	
na	
ye	
ys	
na	
Please add program of softskills	
no suggestions	

Any other suggestion for improvement of Institute Teaching learning practices activities students engagement 225 responses No no No suggestions NA Na Good Nothing Excellent Good No No suggestion Keep it up Placement No suggestion na Focus more on soft skills and interpersonal skills No not necessary All staff members are very cooperative. No scope for improvement they are very helpful always. good Some more practical knowledge and site visiting like company tours and skills development sessions should be there.

Na



Thank you to specially More sir, kakade madam, madhuri ma'am, sathe sir and shital ma'am for Your Guidance and Support. I hope this message finds you in good health and high spirits. As the academic year comes to a close, I couldn't let the opportunity pass without expressing my profound gratitude to you. Your dedication, passion, and unwavering support have made a lasting impact on my life, and I am incredibly fortunate to have had you as my teacher. Throughout this journey, you have consistently gone above and beyond, nurturing not just my academic growth but also my personal development. Your commitment to helping each student succeed is evident in the extra time and effort you've invested in us, both inside and outside the classroom. Your patience in answering our questions and your willingness to repeat explanations until we fully grasped the concepts deserve special recognition. Your ability to make the most challenging topics engaging and comprehensible is truly remarkable. You have a unique gift for inspiring curiosity and fostering a love for learning, which will undoubtedly stay with me for the rest of my life. I have learned more than just the subject matter; I have learned how to approach challenges with determination, how to think critically, and how to embrace the joy of knowledge.

Beyond the academic realm, your encouragement and kind words have often been a source of comfort during difficult times. Your belief in my potential has motivated me to strive for excellence and push beyond my own limitations. You are not just a teacher but also a mentor and a role model, and I am grateful for the positive influence you have had on my life. I also want to acknowledge the countless hours you devote to your profession and the sacrifices you make to ensure we receive the best education possible. Your commitment to shaping the minds of future generations is truly commendable, and I can only hope that I will one day make a similar impact on others, as you have on me.As I move forward in my educational journey and beyond, I will carry with me the invaluable lessons and inspiration you have imparted. Your passion for teaching has ignited a flame within me that will continue to burn brightly, guiding me towards success and fulfillment.

Once again, thank you from the bottom of my heart. I will always remember you as a teacher who cared, believed, and inspired. You have made an indelible mark on my life, and for that, I am eternally grateful.

No,

Ghbb

Placement, staff extended, focus for practical knowledge bec theroticaly it's give good. Industrial visit, enterprune seminar

Encourage teamwork and group study.

Appreciating the different learning styles of your students. Use technology and tools. Two-way teaching. Asking for feedback from your students. Interacting with your peers.

- 1.Active Learning Techniques: Encourage the use of active learning methods, such as group discussions, problem-solving exercises, and hands-on projects, to foster deeper understanding and critical thinking among students.
- 2.Flipped Classroom Model: Implement the flipped classroom model, where students review course material before class and use class time for interactive discussions and application of concepts.

Nil

Not required

Create Program Differentiation



Communicate with parents.
About seminar and project activities
About seminar and project
Anything
Industrail Copy
Online classes
Support to students who are not attend their lectures
Good learning experience
Study hard
Keep it up
nothing
All is good
Nice
Arrange specialized guest lectures
It is good
It's good
Arrange guest lectures& give placement for students
My overall experience are good.
It's already great
Practical application of subject will be very useful
Placement for students
Extra activities for mba student
Placements
Placement
Improve your Placement cell

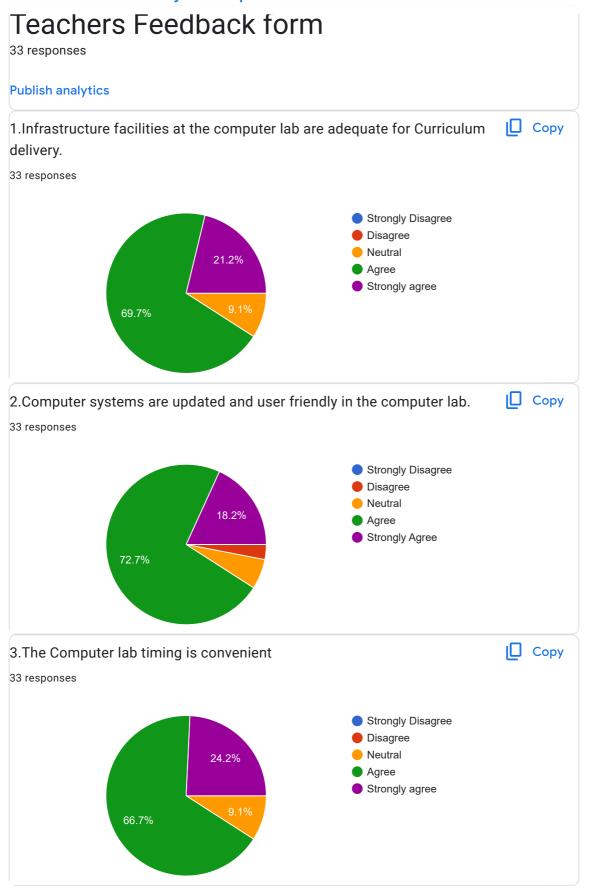
Nothing any suggestions all over is good
No suggestions all activities are excellent
No suggestions needed
No suggestions
1.Flipped Classroom Model: Flip the traditional teaching model by having students review course materials before class and using class time for interactive discussions, application, and clarification of concepts.
2.Technology Integration: Integrate educational technology tools, such as online platforms, interactive simulations, and virtual labs, to make learning more engaging and accessible.
Technology Integration: Integrate educational technology tools, such as online platforms, interactive simulations, and virtual labs, to make learning more engaging and accessible.
Peer Teaching and Assessment: Incorporate peer teaching and peer assessment activities to promote collaboration, knowledge sharing, and a deeper understanding of the subject matter.
Everything good
Facility is best
Yes
All are good
Everything is good
Everything was outstanding
INi
ys

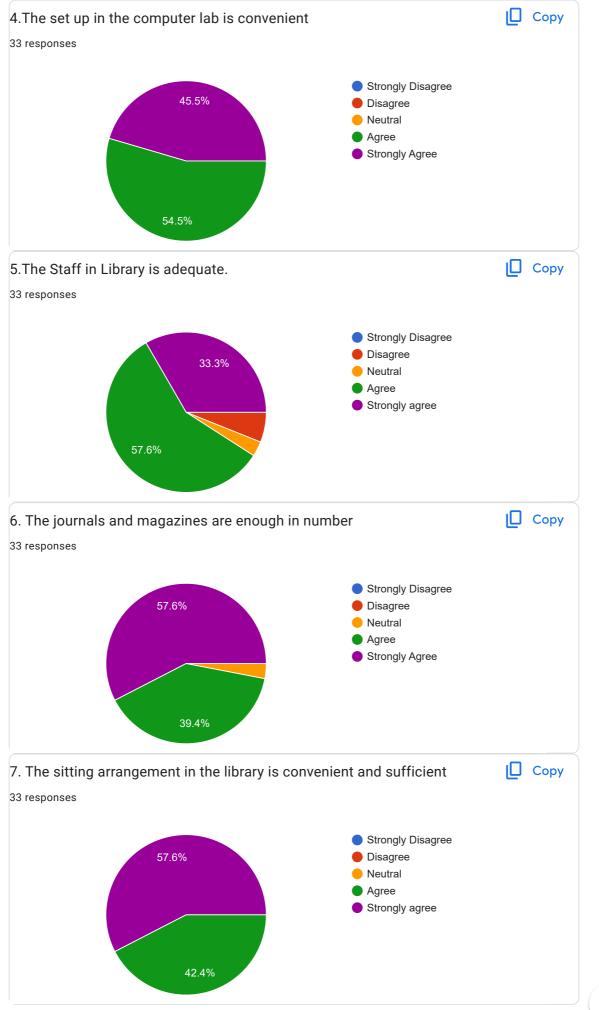
All facilities are top notch

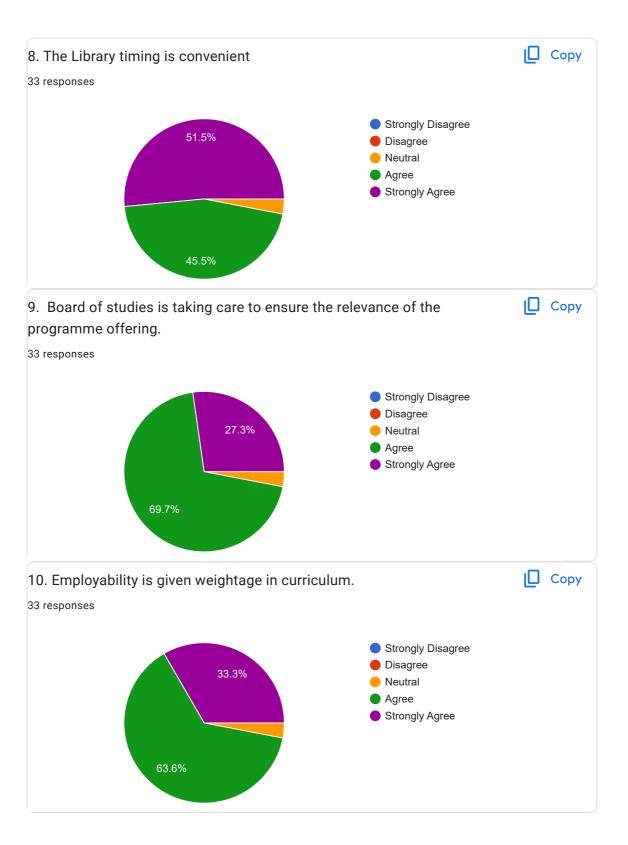
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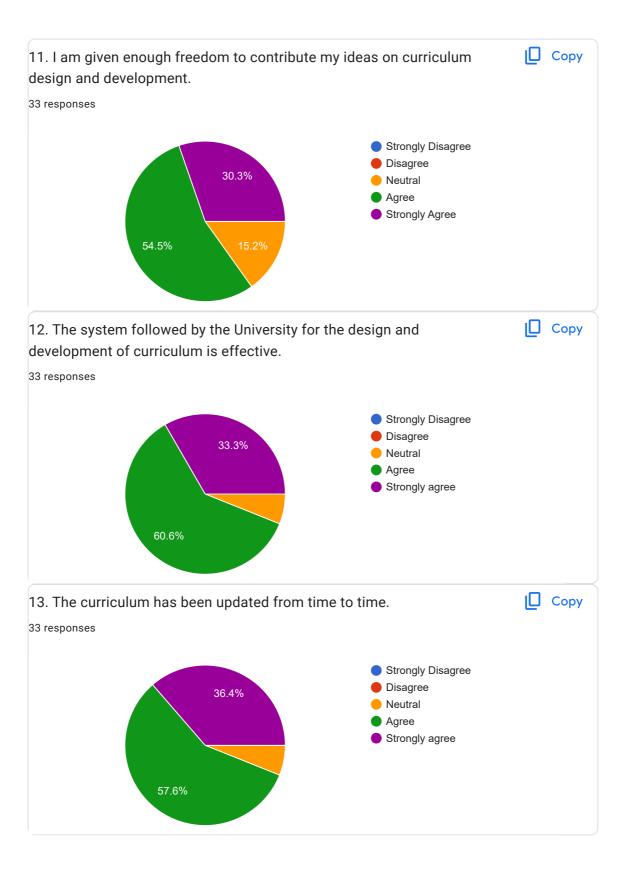


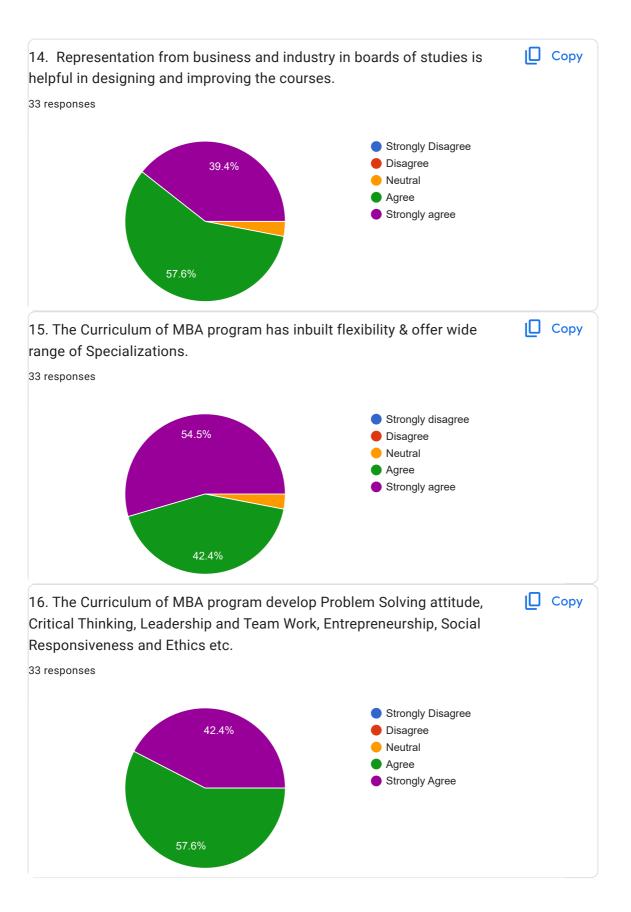
### Teacher Feedback Analysis Report

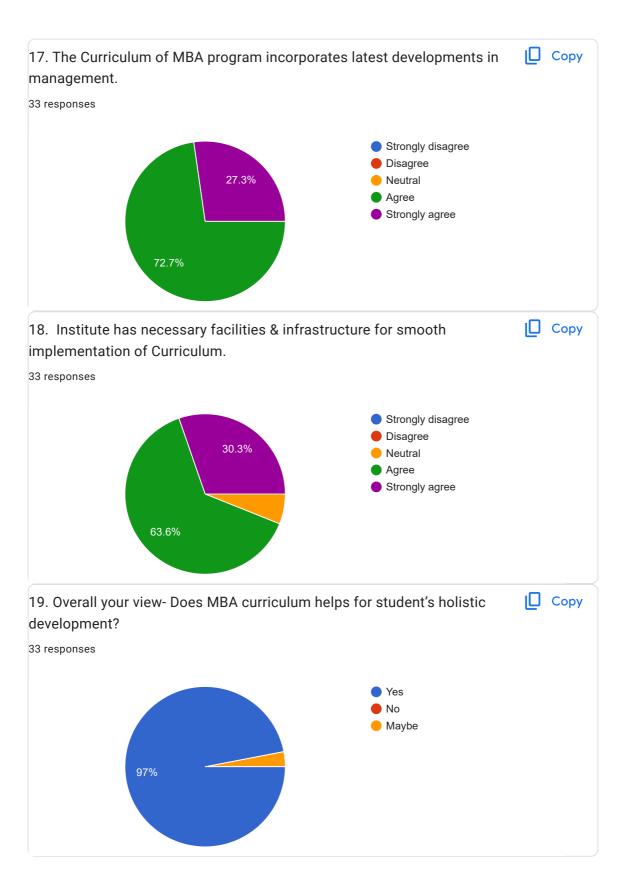










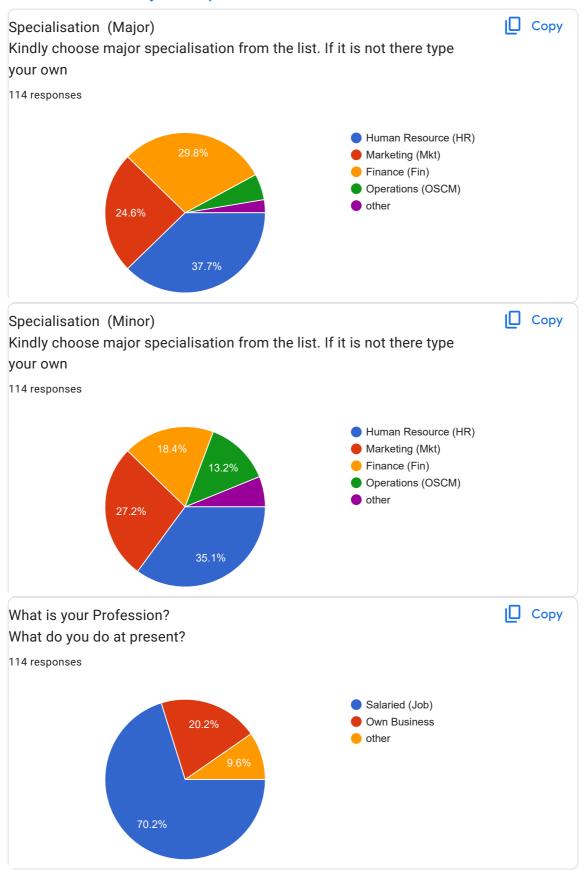


20. Suggestions for improvements in MBA Curriculum
22 responses
No
NA
-
Focus more on practical curriculum activities
Ni
Industry interaction can be given more weightage
Nil
Nil
Industrial base activity shouldbe added
There is no suggestion as such.
No.
No suggestions as such.
No suggestions.

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### Alumni Feedback Analysis Report



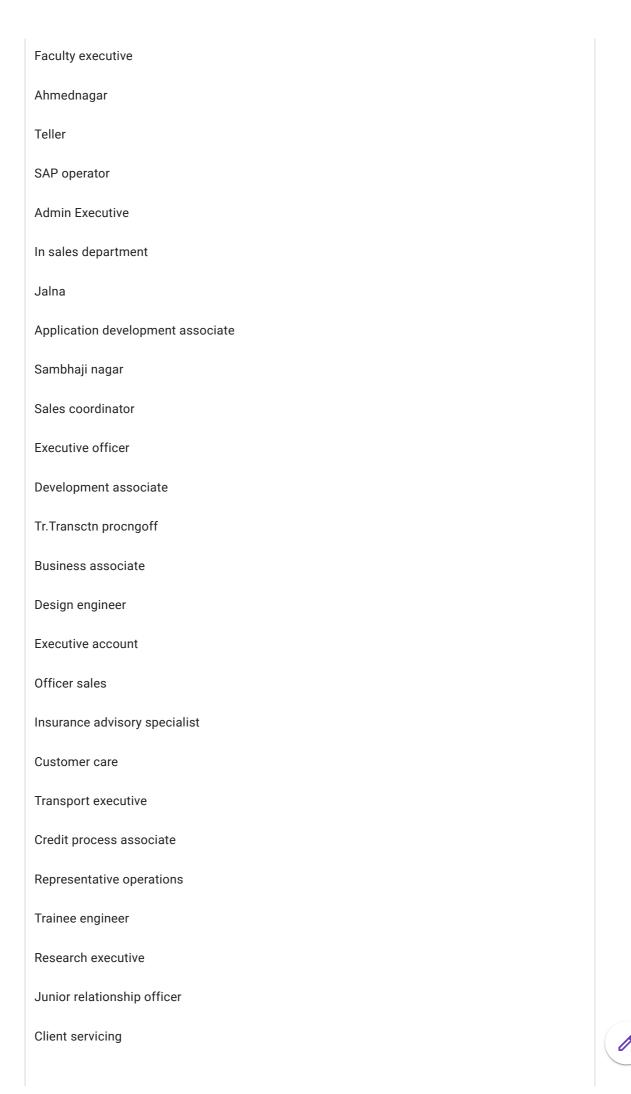
Current Organisation / Business Name
114 responses
No
Accenture
EXL
Jordian
EXL
Enterprises
Bajaj finance
Endurance Technology Ltd
Zeal Education Society Pune
John Deere India pvt. Ltd
W.N.S.
Poonawalla fincorp
Job
TCS
Apex International School
Farming
Self business
Private job
Other
VK ENTERPRISES
None
MBA TRADER'S FIRM

Akash Enterprises
<b></b>
8380075156
No
Shree industries
BAJAJ Allianz
Rupeek
Cscrditsearch pvt ltd
Cusman and Wakefield property management bharti Airtel
Sapada pathsantha
Bandhan Bank
Parijit logistics pvt.ltd.
Gkh pvt ltd
Goel Ganga Development
CREMICA food industries Ltd
Samta pathsantha
Cosmos construction machineries and equipment Ltd
Serum institute of India Pvt Ltd
Mphasis
Team Lease
Apex consultant's
Writable instruments
Quess crop Ltd
Conneqt business solutions limited
Stricly private and confidential
SBFC

oncentrix
lectronet equipment Ltd
alezip marketing Pvt Ltd
uess
CICI bank
IDB finance services
rvind healthcare pvt ltd
est in flights

Current Designation in organisation / Business
114 responses
Pune
Pune
Employee
Owner
Owner
sr HR officer
Assistant Professor
CI Operator Station Manager
Executive ops.
Credit processing Associate
Senior associate
Teacher
Farmer
KK
None
HR
Kkkk
:
M
No
Principal employer
Team Leader





Jr.officer processing

Employment

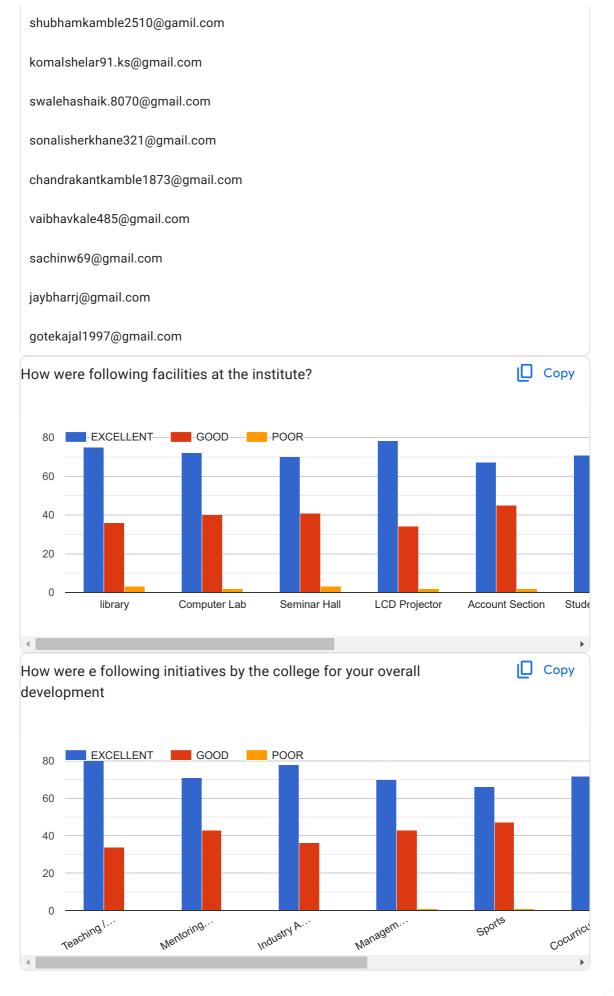
Travel executive

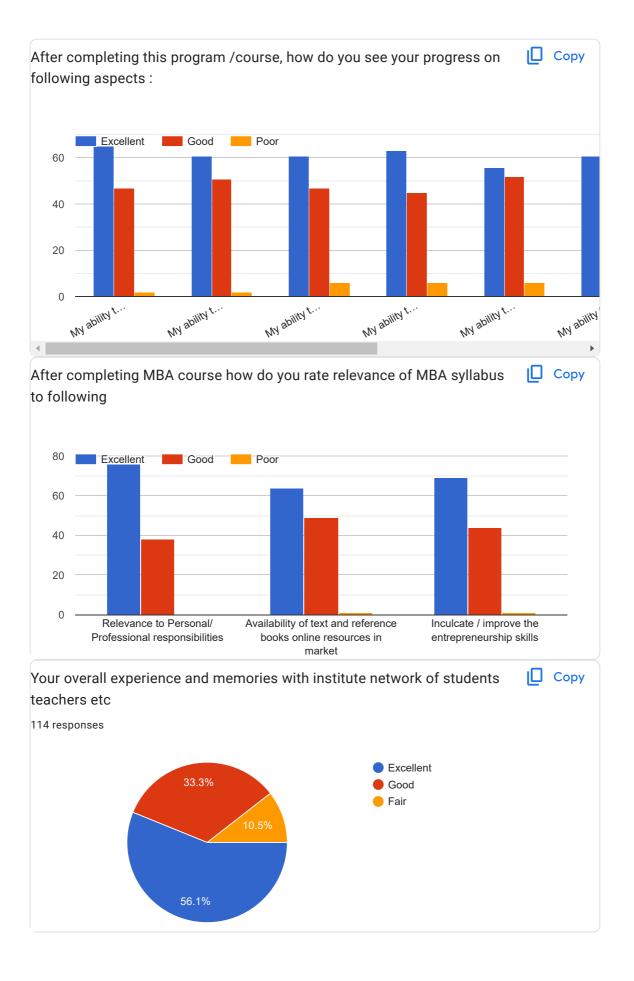
Your Professional email id at current organisation if not available mention your personal email id 114 responses No akshaykolhe.234@gmail.com nlakade29@gmail.com mohitetushar33@gmail.com dajagtap@endurance.co.in renuka2011990@gmail.com Sartapekiran@johndeere.com Chandrakant.k1873@gmail.com pavan.dhalgade@poonawallafincorp.com Sahilpathan1043@gmail.com Sidheshswami07@gmail.com kkadam617@gmail.com pravinswani@yahoo.co.in hardikmistry22.hm@gmail.com rutujasasane3@gmail.com Vickylonkar1994@gmail.com rutujasasane3@gmail.com amitchaudhari1995@gmail.com pranalipatil1415@gmail.com akashbhandalkar28@gmail.com pratiskhabhapkar67@gmail.com

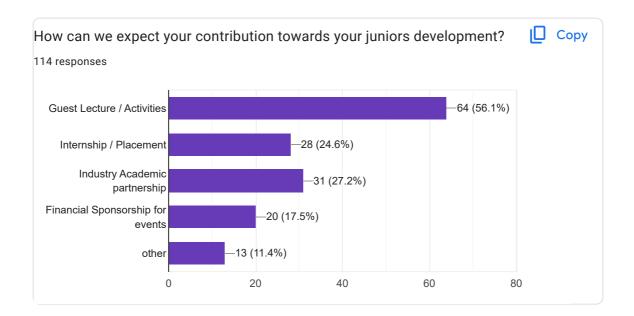
sachinkolape832@gmail.com



durveshkhore@gmail.com kishorkhule777@gmail.com suyogkorekar11@gmail.com Μ rutujasasane3@gamil.com vishalzende1991@gmail.com RASIKAMASAL14@gmail.com imshahajigarande@gmail.com No id Jaybharrj@gmail.com dipalijagtap229@gamil.com adeshphadtare65@gamil.com No pritidborule28@gamil.com Valmikmusale@gmail.com sayalibhadane123@gmail.com archanachoudhari450@gmail.com vishaljadav.20624@gmail.com dgayakwad61@gmail.com hardikmisry22.hm@gmail.com vikrambabu74.vw@gmil.com ashbuangare11@gmail.com apekshitkekan@gmail.com nitinbagade50@gamil.com sagar.kamble@gamil.com







Ant other suggestions for improvement of Alumni involvement for student / institutional development	
114 responses	
No	
No suggestions	
Nothing	
· · ·	
No	
NA	
Need more placement activities	
Good	
No as such	
Provide more placement camps	
NOTHING	
GOOD	
Nope	
Please add sports activities	



Any other suggestion for improvement of Institute Teaching learning practices activities students engagement
114 responses
No
No suggestions
Nothing
NA
There should be some more practical activities and lab sessions in business analytics classes including visualisation tools like Power BI and Tableau
Practical application of subject to the industries will be useful
Teaching is good but focus on skill development which is help in find to good job.
Good knowledge growth communication
No as such
Not a specific
NOTHING
GOOD
Nope

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# **Employer Feedback Analysis Report** Employer Feedback 6 responses **Publish analytics** Student Name 6 responses Ganesh Dhygude Sarvesh Hadke Chandrakant nagnath kamble **RAVI BALBHIL LOKHANDE** Kiran Bhimrao Sartape Raviraj Machhindra Adsul Student Email 6 responses sarveshhadke211@gmail.com Chandrakant.k1873@gmail.com ravilokhande7776@gmail.com kiransartape@gmail.com ravirajadsul3@gmail.com Student Mobile Number 6 responses 8080496204

9130871894

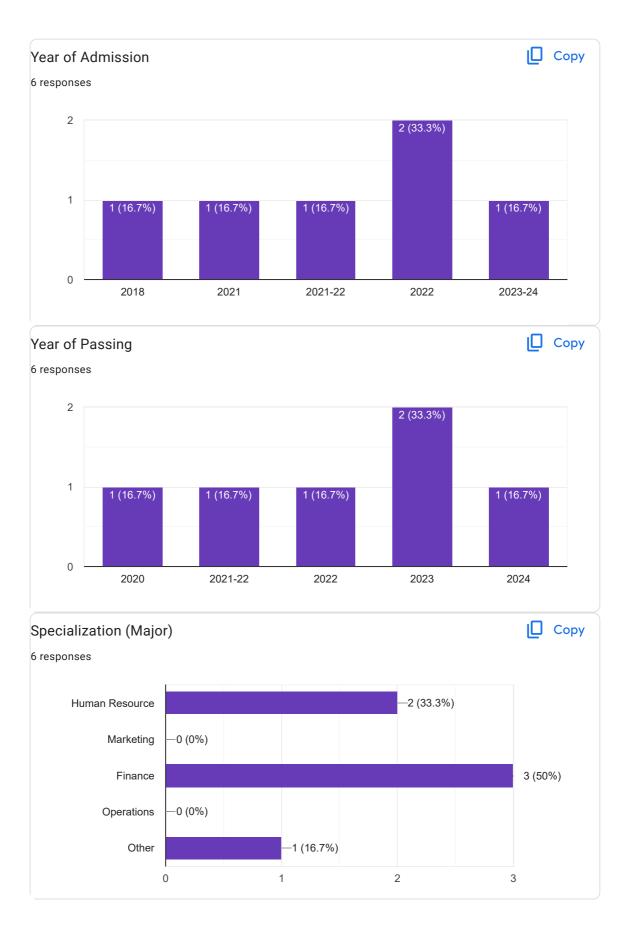
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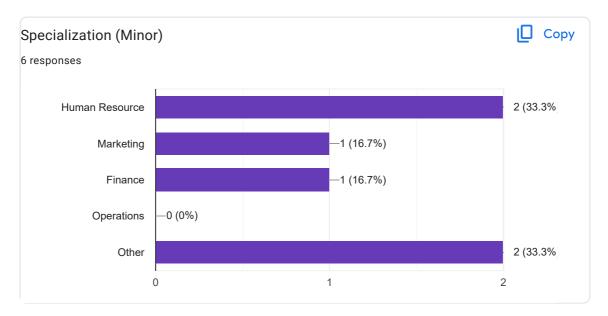
7038751377

9881309385

86056 59897







Company / Employer Details

### Name of company/ Employer 6 responses

Mahogany Vishwa Agro, Private Ltd, Pun3

**Eureka Outsourcing Solutions** 

W.N.S.

DIGITA AZADI

John Deere India Pvt Itd

Yes bank

#### Name of company / Employer representative

6 responses

Tulshidas S. Kudale

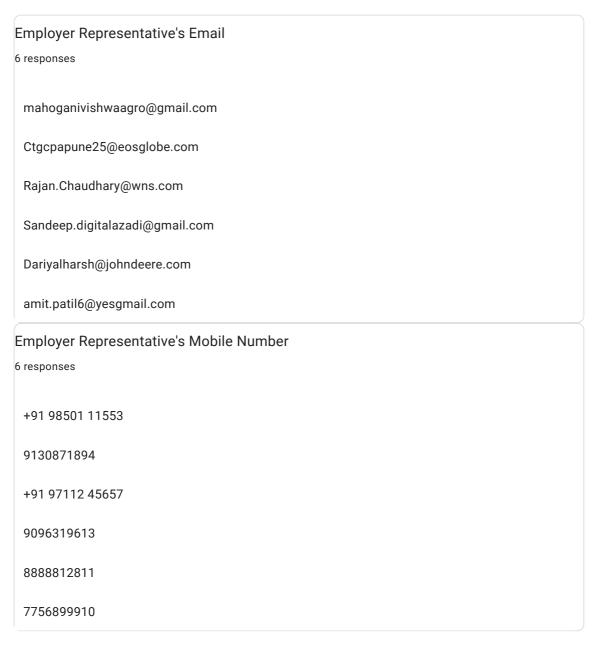
CTG Customer Service Executive

Rajan chaudhari

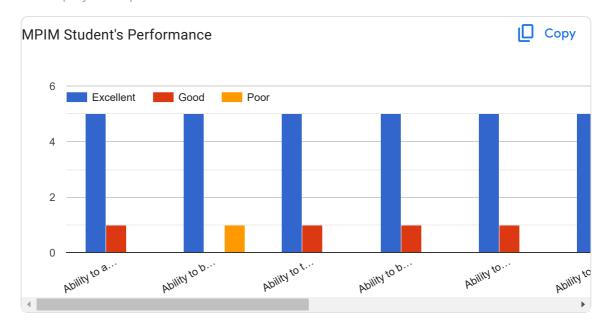
Sandip Bhansali

Harsh Dhariyal

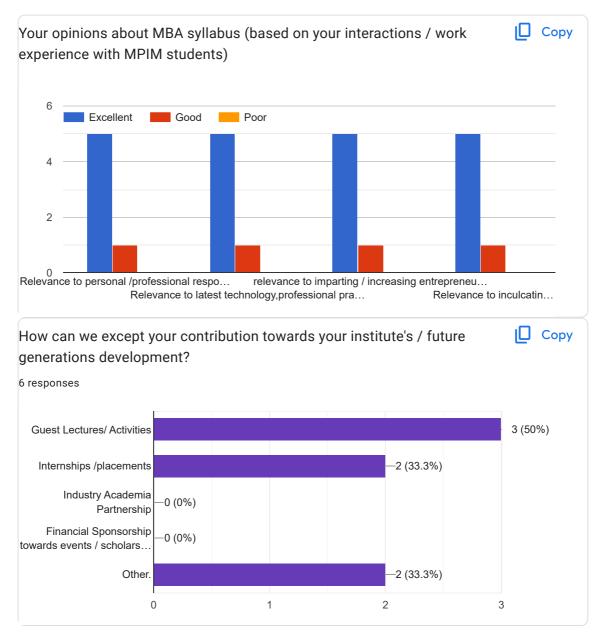
Yesbank



Employer's Experience About Student Performance etc.







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